

BUGATTI

SALES OPERATIONS SPECIALIST (M/F/D) — BG-V/VS



Contract : Permanent contract
Location : Molsheim, France

REQUIREMENTS

- Bachelors degree in international business or equivalent
- More than 3 years of experience in international sales administration in the automotive or luxury sector

SKILLS

- Knowledge of the luxury car industry and its distribution networks
- Knowledge of the ultra-luxury market: understanding of its trends, brands and products
- Skills in sales administration, marketing and guest management
- Fluency in French and English, German would be a plus
- Good knowledge of Salesforce and SAP

TASKS

- Ensure the proper execution of onsite visits and other brand events
 - Plan and coordinate onsite visits for different target groups
 - Coordinate the various stakeholders in terms of logistics
 - Coordinate internally and with the regions
 - Monitor the availability of demonstration cars with the After-Sales Service
- Participate in the execution of sales operations
 - Manage sales operations in terms of customer qualification, establish contracts, potential amendments and coordinate the necessary documentation
 - Assist partners in the administration of sales processes and the coordination of onsite visits and brand events, including the corresponding invoicing in collaboration with the finance department
 - Ensure and maintain customer data quality and accuracy in the CRM system based on Sales Force and SAP R/3

Apply with your CV and your cover letter stating the above position to recruiting@bugatti.com